### **Entrepreneurship Course**

Name of the subject:	SUBJECT code:	Weekly hours:	Credit:
${\bf Entrepreneurship-BSc}$		3 lecture +	9
		3 practical work	
Subject leader:	Academic Degree:	Prerequisites: Marketing and fundamentals	
Ivan Jovanović	Associate Professor	of business economics	
(Milica Arsić)	(Assistant professor)		

#### **Purpose:**

Course objective: Introduction to the process of the entrepreneurial ideas' development. Teaching students the basic rules, methods, tools and techniques for creating a business plan, as a binding document of modern business, and how to start and run their own business.

#### **Course description:**

The course studies the issue of entrepreneurship, entrepreneurs, creativity and innovation, team work, financing entrepreneurial ventures, management of small enterprises, developing conceptual and operational business plan. At the end of the course students will have required knowledge necessary for planning, launching and running independent business enterprise. Also, they will learn how to prepare a detailed and comprehensive business plan for the establishment of new companies and / or development of existing companies. During the course they will examine the structure and all the complexity of business plans, their diversity and practical problems in their development.

	Schedule		
LECTURE			
Weeks	Topics		
1.	Introduction		
2.	Tradiotional and Modern Schools of Entrepreneurship		
3.	Entrepreneurs and Personality Traits of Entrepreneurs		
4.	Entrepreneurial potential of individuals.		
5.	Types of business companies		
6.	Creativity		
7.	Inovativeness and seven sources of inovativeness		
8.	Team work		
9.	Test		
10.	Conflict, Stages of conflict process		
11.	Sources of financing business ventures		
12.	Small and Medium Sized Entreprises		
13.	Business plan – concept development		
14.	Business plan		
Einal av	ada.		

#### Final grade:

Based on presentation and activity during the lectures and practical work (50%) and final exam (50%)

The evaluations, based on the results are as follows: 0-50 fail (5); 51-60 pass (6); 61-70 good (7); 71-80 very good (8); 81-90 excellent (9); 91-100 exceptional (10).

## **Compulsory literature:**

1. R.D.Hisrich, M.P.Peters, D.A.Shepherd, Entrepreneurship, MATE doo, Zagreb, 2011.

# **Supplemental literature:**

1. N.R.Sturgeon, Small business big profit, Pearson Practic Hall, London, 2006.