For the Work package:

Basic info about Technical faculty in Bor and Engineering Management Department (EMD)

A) Identification of the Applicant and other organisations participating in the project	
A) 1. Full name of the organisation in latin characters:	Technical Faculty in Bor, University of Belgrade
Acronym:	TF Bor
Erasmus University Charter number:	
Department / Faculty:	Engineering Management Department (EMD)/Technical Faculty in Bor
Registered address:	
Street, Number:	Vojske Jugoslavije, 12
Post code:	19210
Town:	Bor
Country:	Serbia
Region:	Eastern Serbia
Internet address (Homepage):	http://www.menadzment.tf.bor.ac.rs/index_english.html
Telephone:	+381(30) 424 547
Fax:	+ 381(30) 421 078
A) 2. Person responsible for the management of the application (contact person) – this field will be filed with the details of project coordinator (responsible person) from EMD, for each project call	
Title:	
Family name:	
First name:	
Role in the organisation:	
E-mail address:	
If the address is different from the address provided in section A.1	
Street, Number:	
Post code:	
Town:	
Country:	
Region:	
Telephone:	
Fax:	
A) 3. Person authorised to represent the organisation in legally binding agreements (legal representative)	
Title:	PhD
Family name:	Antonijević
First name:	Milan
Role in the organisation:	Dean
E-mail address	dekan@tf.bor.ac.rs
If the address is different from the address provided in section A.1	
Street, Number:	
Post code:	
Town:	
Country:	
Region:	
B) Organisation and activities	
B) 1. Structure	
Status (public or private):	public
Type of organization	Faculty / Educational - scientific
B) 2. Aims and activities of the organisation:	
Please provide a short presentation of your organisation (key activities, affiliations	Technical Faculty in Bor deals with education and scientific activities on following scientific areas: **Engineering**

etc.) relating to the domain covered by the project.	**management**, Chemical technology, Environmental protection, Extractive metallurgy, Metallurgical engineering, Mining and Recycling. Technical faculty in Bor is the member of University of Belgrade, which is listed among first **400 universities at Shanghai list**.
	The projects in which the Faculty is, or was, involved are based on – basic, applied and developmental researches and forms of research that are in function of development of new technological processes, model based prediction tools, services and products, as well as of education processes within the scientific fields wherein this faculty has been registered. Most of the projects are from the field of environment protection, ecology, material science, optimization of production processes, defining the material flow models of complex technological processes, developing educational processes and consulting.
	Engineering Management Department (EMD) was developed 12 years ago, at Technical faculty in Bor. This department is accredited (national accreditation commission of Republic of Serbia) for education at BSc, MSc and PhD level. New curriculum of Management department of Technical faculty in Bor, which will be accreditated during the year 2014 is available at: http://www.menadzment.tf.bor.ac.rs/curriculum_english.htm
	Members of Engineering Management Department (EMD) are experts in Material flow balancing, Environmental management, Quantitative data analysis, Numerical modeling, Statistical modeling (including linear and nonlinear statistics), Modeling of industrial processes and use of simulation techniques (Optimization methods – Linear Programming, Non-linear Programming, Dynamic Programming), Data mining, Algorithm development, Information systems, E-commerce, multicriteria models for ranking and selection of optimal solutions (Multicriteria methods: PROMETHEE, AHP, ELECTRE), Services Marketing, Market research, Web design, E- commerce and Online marketing. Members of this department have published large number of scientific papers in international journals from SCI and SCIe lists presenting the results of our projects and research activities. The projects on which the EMD experts are included are in the scope of: Material flow analysis, Material flow management, Environment protection, Education and Consulting, Curriculum development, International Networks Building…
	EMD is included in international Resita network for entrepreneurship and innovations (http://www.resitanet.ro/index.php?id=2).
	EMD publishes international scientific journal – Serbian Journal of Management (www.sjm06.com)
	EMD is each year organizing International Conference on Strategic Management - http://mksm.sjm06.com/2012/11/23/arhiva-mksm/

Enrolment in previous project activities:

Role of the organization in the project	partner
B) 3. Other EU grants	
Please list the projects for which the organisation, or the department responsible for the management of this application, has received financial support from the International Programmes during the last ten years:	
1. Programme or initiative:	
Type of project	International academic network – RESITA (2008 – STILL ACTIVE)
Reference number:	
Beneficiary organisation/department:	University of Belgrade, Technical faculty in Bor, Management department, project coordinators: Živan Živković, Dragana Živković, Ivan Mihajlović
Project participant from Management Department – TF Bor:	Živan Živković, Dragana Živković, Ivan Mihajlović, Danijela Voza, Ivica Nikolić, Marija Savić, Nenad Milijić, Aleksandra Fedajev, Isidora Milošević, Ivan Jovanović, Tamara Rajić, Predrag Đorđević, Milica Arsić
Short description:	This is an International academic Network for students and professors exchange. Its complete name is RESITA – International Network for Entrepreneurship and Innovation (http://www.resitanet.ro/index.php?id=2). Member Universities of this network are: Germany (University of Applied Science Worms), Slovenia (GEA College, Ljubljana), Bulgaria (RUSE University), Romania (University Eftimie Murgy, Resita), Montenegro (University of Podgorica), Macedonia (American College), Bosnia and Herzegovina (University of Zenica), Albania (University of Tirana) and Serbia (University of Belgrade, Technical faculty in Bor). As the activities of this Network, Technical faculty in Bor is organizing International summer schools (for students) and International summer academies (for professors). Also, this network provides
Title of project:	International Resita Network for Entrepreneurship and Innovation
The source of financial support:	DAAD
2. Programme or initiative:	
Type of project	PHARE-CBC ROMANIA-SERBIA (2008-2009)
Reference number:	RO 2004/016-943.01.01.08
Beneficiary organisation/department:	University Eftimie Murgy, Resita, Romania, Coordinators from TF Bor: Živan Živković, Dragana Živković, Desimir Marković, Ivan Mihajlović
Project participant from Management Department – TF Bor:	Živan Živković, Dragana Živković, Ivan Mihajlović, Danijela Voza, Nenad Milijić, Isidora Milošević, Ivan Jovanović, Tamara Rajić, Milica Arsić
Title of project:	Center of Enterpreneurship and Cultural Management (CEMI)
The source of financial support:	IPA - PHARE
3. Programme or initiative:	
Type of project	PHARE-CBC ROMANIA-SERBIA 2006

Reference number:	RO 2006/018-448.01.02.15
Beneficiary organisation/department:	University Eftimie Murgy, Resita, Romania, ccordinators from TF Bor: Dragana Živković, Miroslav Piljušić
Project participant from Management Department – TF Bor:	Ivan Jovanović, Nenad Milijić
Title of project:	The virtual space of knowledge - the way of integration
The source of financial support:	IPA - PHARE
4. Programme or initiative:	
Type of project	ERASMUS MUNDUS EXTERNAL COOPERATION WINDOW PROJECT BASILEUS, 2010
Reference number:	
Beneficiary organisation/department:	Technical faculty in Bor/Management Department, Dragana Ćivković – coordinator from TF Bor
Title of project:	Balkans Academic Scheme for the Internationalisation of Learning in cooperation with EU
The source of financial support:	EU Commission
5. Programme or initiative:	
Type of project	IPA - HETIP
Reference number:	
Beneficiary organisation/department:	Technical faculty in Bor, coordinators from TF Bor: Dragana Živković and Milan Antonijević
Title of project:	Restoration of buildings and procurement of teaching and research equipment at the Technical Faculty in Bor
The source of financial support:	the infrastructure program for high education
6. Programme or initiative:	
Type of project	International Educational Network
Reference number:	
Beneficiary organisation/department:	Technical faculty in Bor/Management Department
Project participant from Management Department – TF Bor:	Ivan Mihajlović
Title of project:	GET – IT Serbia (ICT in Entrepreneurship education) / 2009
Short description:	MEA-I and HP developed GET-IT project in which Technical faculty in Bor was actively involved. As a participating organization, Technical faculty in Bor, received HP equipment, the T-Tools Guidance course for their trainers and the T-Tools training materials. During the years this project evolved in HP LIFE. Technical faculty in Bor is also included in this project. With obtained equipment, professor Ivan Mihajlović, from Technical faculty in Bor, after graduation in Master Trainer Session, developed the GET IT curriculum in Serbian language and integrated it in the 3rd year subject: Management informational systems, on Management Department of Technical Faculty in Bor. All equipment was instantly used in teaching activities. Also, he conducted courses for 12 assistants from Management department on

	Technical faculty in Bor.
The source of financial support:	Hewlett Packard and Micro Entrepreneurship Institute

7. Programme or initiative:	
Type of project	CARDS 2005 - 2007
Reference number:	06SER02/03/001 Project No S97
Beneficiary organisation/department:	Technical Faculty in Bor, coordinators from TF Bor Rodoljub Stanojlović and Jovica Sokolović
Title of project:	Banat regions' sustainable development academic camp.
The source of financial support:	EU Commission

8. Programme or initiative:	
Type of project	International Summer School - 2012
Reference number:	
Beneficiary organisation/department:	Technical Faculty in Bor/ Management Department, coordinator from TF Bor: Ivan Mihajlović
Project participant from Management Department – TF Bor:	Ivan Mihajlović, Đorđe Nikolić, Ivica Nikolić
Title of project:	International summer school Strategic Management for Entrepreneurs
Short description:	This international summer school was organized in the frame of RESITA network for entrepreneurship and innovation. It was in connection to Students symposium on strategic management. Professors at this summer school were Dr Michael Graef from university Worms – Germany, and dr Ivan Mihajlovic from technical faculty in Bor. Student participants were from Germany, USA, Mexico, Russia, Bulgaria, Romania, Montenegro, Slovenia and Serbia.
The source of financial support:	DAAD

9. . Programme or initiative:	
Type of project	International Summer School - 2012
Reference number:	
Beneficiary organisation/department:	Technical Faculty in Bor/ Management Department, coordinator from TF Bor: Dragana Živković
Project participant from Management Department – TF Bor:	Ivan Mihajlović, Milica Arsić, Tamara Rajić
Title of project:	Workshop for PhD students with topic: Business plan preparation
Short description:	In the frame of this project students from Resita Network for Entrepreneurship and Innovation were included in trainings and workshops for contemporary business plan preparation.
The source of financial support:	DAAD

Please list the projects for which the organisation, or the department responsible for the management of this application, has received financial support from the EC (European Commision) Programmes during the last ten years:	

1. Programme or initiative:	
Type of project (JEP, JPCR, JPGR, JPHES, SMCR, SMHES)	JPCR
Reference number:	511044-TEMPUS-1-2010-1 (2010 – 2013)
Beneficiary organisation/department:	Technical faculty in Bor, coordinators from Technical faculty in Bor: Milan Antonijević and Dragana Živković
Project Coordinator:	Prof. Steven Leharne, University of Greenwich, School of Science (UK)

Title of project:	Modernisation of Post-Graduate Studies in Chemistry and Chemistry Related Programmes – MCHEM
2. Programme or initiative:	
Type of project (JEP, JPCR, JPGR, JPHES, SMCR, SMHES)	JPCR
Reference number:	511001-TEMPUS-1-2010-1 (2010-2013)
Beneficiary organisation/department:	Technical faculty in Bor, coordinators from TF Bor: Milan Trumić, Milan Antonijević
Project Coordinator:	Stefano Manetli, Università degli Studi di Firenze – Facoltà di Ingegneria, UNIFI (Italy)
Title of project:	Development of Environment and Resources Engineering Learning - DEREL
3. Programme or initiative:	
Type of project (JEP, JPCR, JPGR, JPHES, SMCR, SMHES)	JEP
Reference number:	TEMPUS JEP – 2147 – 91/1 (1991)
Beneficiary organisation/department:	Technical Faculty in Bor, , coordinator from TF Bor: Živan Živković
Title of project:	Business School Bor
4. Programme or initiative:	
Type of project (JEP, JPCR, JPGR, JPHES, SMCR, SMHES)	
Reference number:	
Beneficiary organisation/department:	
Title of project:	
If your organisation was involved in other TEMPUS projects please add rows as necessary.	
Please list the projects for which the organisation, or the department responsible for the management of this application, has received financial support from the National Programmes during the last ten years:	
1. Programme or initiative: Technological Development	
Type of project	Research project
Reference number:	TR 33037 (time period 2011 – 2014)
Beneficiary organisation/department:	
Project participant from Management Department – TF Bor:	Darko Brodić, Assistant Professor
Title of project:	Development and application of distributed system for monitoring and control of electrical energy consumption of large consumers
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
2. Programme or initiative: Basic Research	
Type of project	Research project
Reference number:	OI 179013 (time period 2011 – 2014)
Beneficiary organisation/department:	University of Niš – Faculty of Mechanical Engineering
Project participant from Management Department – TF Bor:	Milovan Vuković, Danijela Voza
Title of project:	Sustainability of the Identity of Serbs and National Minorities in the Border Municipalities of Eastern and Southeastern Serbia
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
3. Programme or initiative: Fundamental Research	
Type of project	Research project
Reference number:	ON 174007 (time period 2011 – 2014)
Beneficiary organisation/department:	Faculty of Sciences and Mathematics, University

	of Niš
Project participant from Management Department – TF Bor:	Ivana Đolović, Ivana Radojević
Title of project:	Functional analysis, stochastic analysis and applications
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
4. Programme or initiative: Technological Development	
Type of project	Materials and Chemical Technology
Reference number:	TR 34023 (time period 2011 – 2014)
Beneficiary organisation/department:	Technical faculty in Bor, University of Belgrade
Project participant from Management Department – TF Bor:	Nada Štrbac, Ivan Mihajlović, Đorđe Nikolić, Isidora Milošević, Milica Arsić, Predrag Đorđević, Ivan Jovanović
Title of project:	Developing technological processes for nonstandard copper concetrates processing with the aim to decrease pollutants emission
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
5. Programme or initiative: Integrated and Interdisciplinary Research	
Type of project	Materials and Chemical Technology
Reference number:	III 46000 (time period 2011 – 2014)
Beneficiary organisation/department:	University of Belgrade, Faculty of Technology and Metallurgy, Belgrade
Project participant from Management Department – TF Bor:	Snežana Urošević
Title of project:	Development of new of capsules and enzyme technologies for the production of biocatalysts and bioactive food components to increase its competitiveness, quality and safety
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
6. Programme or initiative: Technological Development	
Type of project	Materials and Chemical Technology
Reference number:	TR 34020 (time period 2011 – 2014)
Beneficiary organisation/department:	University of Niš, Faculty of Technology, Leskovac
Project participant from Management Department – TF Bor:	Snežana Urošević
Title of project:	Development of new and improvement of existing technological processes for production of technical textile fibers and materials
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
7. Programme or initiative: Basic Research	
Type of project	Research project
Reference number:	MPN RS - ON 172037 (time period 2011 – 2014)
Beneficiary organisation/department:	TF BOR
Project participant from Management Department – TF Bor:	Dragana Živković, Dragan Manasijević
Title of project:	Advanced multicomponent metal systems and nanostructured materials with diverse functional properties
The source of financial support:	Ministry of education, science and technological development
8. Programme or initiative:	

Type of project	Education - Networking
Reference number:	
Beneficiary organisation/department:	Technical Faculty in Bor/Management Department
Project participant from Management Department – TF Bor:	Ivan Mihajlović, Đorđe Nikolić
Title of project:	Adaptation of curriculum to implement the HP LIFE program to promote youth entrepreneurship
The source of financial support:	Center for promotion of Scinece – Belgrade, Serbia
9. Programme or initiative:	
Type of project	Education - Networking
Reference number:	
Beneficiary organisation/department:	Technical Faculty in Bor/Management Department
Project participant from Management Department – TF Bor:	Ivan Mihajlović, Đorđe Nikolić
Title of project:	Round Table – Application of Case Studies in Contemporary Education
The source of financial support:	Mining and Metallurgical Company – RTB Bor
10. Programme or initiative: Fundamental Research	
Type of project	Research project
Reference number:	1232 (time period 2002 – 2005)
Beneficiary organisation/department:	Faculty of Sciences and Mathematics, University of Niš
Project participant from Management Department – TF Bor:	Ivana Đolović
Title of project:	Operator equations, approximation and applications
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
11. Programme or initiative: Fundamental Research	
Type of project	Research project
Reference number:	144003 (time period 2006 – 2010)
Beneficiary organisation/department:	Faculty of Sciences and Mathematics, University of Niš
Project participant from Management Department – TF Bor:	Ivana Đolović
Title of project:	Operator theory, stochastic analysis and applications
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
12. Programme or initiative:	
Type of project	
Reference number:	EE-223002B
Beneficiary organisation/department:	Technical faculty in Bor, University of Belgrade
Project participant from Management Department – TF Bor:	Tamara Ognjanović
Title of project:	Energy Efficiency - A computer controlled thermal imaging system for monitoring and diagnosis of power and measuring transformers and other elements in power plants Electrodistribution Bor
The source of financial support:	Ministry of Science and Technological Development of the Republic of Serbia
13. Programme or initiative:	

Type of project	
Reference number:	ON 174025
Beneficiary organisation/department:	Faculty of science and Mathematics, Department of Mathematics, University of Nis.
Project participant from Management Department – TF Bor:	Darko Kocev
Title of project:	Problems of Nelinear Analysis, Operator theory, Topologies and Applications
The source of financial support:	Ministry of Science and Technological development, Serbia

Capacity: Total number of professors and associates on Technical faculty in Bor and Management Department

	Technical faculty in Bor - TF Bor	Management Department (EMD)
Full professors	15	4
Associate professors	17	7
Assistant professors	19	7
English teachers	4	4
Assistant researchers	26	10
Teaching assistants	2	1
Total number of professors and associates	83	33
Totatal number of employees	132	

Capacity: Number of students on Technical Faculty in Bor and Management Department per year

	Faculty	Management Department
First year	230	132
Second year	160	71
Third year	128	61
Fourth year	121	76
Total number	639	340
	Faculty	Management Department
Master level	80	42
PhD level	58	30

Capacity: List of available laboratories on Technical Faculty in Bor

Laboratories
Laboratory for excavation methods
Laboratory for development of mining facilities
Laboratory for ventilation, drainage and technical protection
Laboratory for the transport and export of ores and machinery and equipment in ELMS
Laboratory for surface mining
Laboratory for rock and soil mechanics
Laboratory for drilling and blasting
Laboratory for mineralogical and petrographic studies
Laboratory for crushing and grading
Laboratory for flotation concentration
Laboratory for magnetic concentration
Laboratory for chemical methods of concentration
Laboratory of Physics and Electrical Engineering
Computer Laboratory
Laboratory for machine elements and assemblies
Laboratory for pyrometallurgy and metallurgy of non-ferrous metal
Laboratory for metallurgy of iron and steel and metallurgical furnaces
Laboratory for thermal analysis
Laboratory for hydrometallurgy and metallurgy of rare metals
Laboratory for electrometallurgy and metallurgical operations
Laboratory for heat treatment of metals
Laboratory for Metal Casting
Laboratory for processing of metals in a plastic state
Laboratory of sinter metallurgy
Laboratory of physical metallurgy
Laboratory for testing of metals
Laboratory of Inorganic Chemical Technology
Laboratory of Materials
Laboratory for Corrosion and Protection
Laboratory for general and inorganic chemistry
Laboratory of physical chemistry
Laboratory of Analytical and instrumental analytical chemistry
Laboratory of Organic Chemistry

Capacity: Skills and expertise of key staff at EMD

D) Operational Capacity	
D) 1. Skills and expertise of key staff involved in the project	
Name of key person	**Summary of relevant skills and experience**
Živan Živković	Professor at Management Department of Technical Faculty in Bor. Chief of Management Department of Technical Faculty in Bor. Author or Co Author of 122 papers published in indexed international journals. Founder of Serbian Journal of Management. President of Scientific Board of International May Conference on Strategic management. Google scholar report is available here.
Dragana Živković	Professor at Management Department of Technical Faculty in Bor. Vice-Dean for scientific research and international collaboration at TF Bor. Research skills in Management of New Technologies and Innovations; Strategic Management of New Technologies and Knowledge Management. Author of more than 130 papers in indexed international journals among total 300 papers published in international and national journals. More than 500 communications at international and national meetings. 155 papers cited more than 200 times in international journals (JCR); Books/Editions: 7 Books and more than 10 editions. Google scholar report is available here.
Nada Štrbac	Professor at Management Department of Technical Faculty in Bor. Research skills in Management of technologies and materials. President of Organizational board of International October Conference (http://www.ioc.tf.bor.ac.rs/). Author of 39 papers published in indexed international journals.
Ivan Mihajlović	Associate Professor at Management Department of Technical Faculty in Bor. Master Trainer of International GET IT program sponsored by Hewlett Packard. Author or Co Author of 33 papers published in indexed international journals. Main skills: numerical modeling of complex technological processes. Linear and nonlinear statistics. Material flow and heat flow management. Editor in chief of Serbian Journal of Management (sjm06.com). President of Organizational Board of International May Conference on Strategic management (http://mksm.sjm06.com). Google scholar report is available here.
Milovan Vuković	Associate Professor at Management Department of Technical Faculty in Bor. Expert knowledge in the field of Environmental Quality Management; and Qualitative methods of research. Google scholar report is available here.
Dejan Riznić	Associate Professor at Management Department of Technical Faculty in Bor. Fruitful experience in teaching at Technical faculty in Bor, in the fields of Marketing, Organization and Organization of Sales. His teaching has been organized following high educational standards and in line with relevant issues and requirements of contemporary business environment. Google scholar report is available here.
Ivana Đolović	Associate Professor at Management Department of Technical Faculty in Bor. Main interests: Functional analysis and operator theory, sequence spaces, summability, matrix transformations. Google scholar report is available here.
Dragan Manasijević	Expertise in technological process management from the field of extractive metallurgy, thermodynamics and phase diagrams of metallic systems, pyrometallurgical processes, quantitative methods in management science. Research methodologies: CALPHAD method, regression analysis, forecasting, factorial analysis. Fluent usser of : SPSS, QM for Windows, HSC, PANDAT. Google scholar report is available here.
Snežana Urošević	Associate Professor at Management Department of Technical Faculty in Bor. Author is three books, of which one primary university textbook, a monograph of national importance, 10 papers published in indexed international journals, more than 50 papers published in national journals and more than 70 papers presented at national and international scientific

	meetings. Member of the scientific and organizing committees of over 10 international and national conferences. Member of the editorial board of the international scientific journal "Annals of The University of Oradea, Fascicle of Textiles, Leatherwork," Oradea, Romania, and national journal "Tekstilna industrija". Detailed knowledge of all the topics of Human Resource Management and Presentation skills. Google scholar report is available here.
Dejan Bogdanović	Associate Professor at Management Department of Technical Faculty in Bor. Areas of research: Planning, development, and application of different optimization models for solving various problems in the fields of engineering management; Development and application of different multicriteria models for ranking and selection of optimal solutions; Modeling of industrial processes and use of simulation techniques. Research methodologies: Multicriteria methods: PROMETHEE, AHP, ELECTRE; Optimization methods – Linear Programming, Non-, Dynamic Programming. Author of 4 papers published in indexed international journals. Google scholar report is available here.
Đorđe Nikolić	Assistant Professor at Management Department of Technical Faculty in Bor, Trainer of International GET IT program sponsored by Hewlett Packard. Design, development and use of different optimization models for solving various problems in engineering management. Development and application of different multi-criteria models for ranking and selection of optimal solutions. Modeling of different industrial processes and the application of simulation techniques. The application of statistical tools for the analysis of empirical models in management. Research methodology: Multi-criteria decision methods: PROMETHEE, AHP, TOPSIS, VIKOR, ELECTRE, SAW; Analytical statistics: Models for time series and forecasting, Hypothesis testing, Factor analysis (PCA), Cluster Analysis, Correlation Analysis, and Multiple Regression Analysis; SEM (Structural Equation Modeling) analysis: Confirmatory Factor Analysis (CFA) and Path analysis. Technical editor of Serbian Journal of Management. Author or Co Author of 15 papers published in indexed international journals. Technical Editor of Serbian Journal of Management. Google scholar report is available here.
Ivan Jovanović	Assistant Professor at Management Department of Technical Faculty in Bor, Research Area: Entrepreneurship: Making and application of Business plan; Operations Research: Planning, development and application of optimization models for solving problems in the field of engineering management. Project Management: The application project management concept in modern business. Decision Theory: Development and application of different multicriteria models for ranking and selection of optimal solutions. Quality Management: Development and implementation of quality tools in business practice; Statistical Process Control. Research methodologies: Creating a business plan based on different methodologies. Optimization Methods: Linear programming;Transportation problem;Game theory;Network planning techniques, for project management. Methods for multi-criteria optimization: ELECTRA PROMETHEE, AHP. Author or Co Author of 5 papers published in indexed international journals. Google scholar report is available here.
Darko Brodić	Assistant Professor at Management Department of Technical Faculty in Bor, Research Area: Signal Processing, Image Processing, Document Image Processing, OCR, Pattern Analysis, Artificial Intelligence, Natural Language Processing, Speech Processing. Wider research area: Algorithms, Programming, Information systems, E-commerce. Tools: Matlab. Additional tools: Microsoft Office, Coreldraw, Microsoft Visio, Pascal, C. More than 60 publications in international peer-reviewed journals (over 20 in SCI/SCIE journals), refereed conference proceedings, and edited books. Google scholar report is available here. Mendeley researcher profile is available here. ResearchGate profile is is available here.
Isidora Milošević	Assistant Professor at Management Department of Technical Faculty in Bor, Certified Get- IT trainer. Areas of research: Strategic Management, Quality

	Management, Market research. Sound knowledge of multivariate data analysis techniques, Analysis of Variance (ANOVA), Exploratory Factor Analysis (EFA), Correlation Analysis, Multiple Regression, Structural Equation Modelling (SEM) and their application in software packages SPSS and LISREL. Google scholar report is available here.
Milica Arsić	Assistant Professor at Management Department of Technical Faculty in Bor, Certificated GET-IT trainer, Fluent user of Statistical package SPSS (multivariate statistical techniques: cluster analysis, factor analysis, regression analysis, descriptive statistics). Author of three papers published in indexed international journals. Google scholar report is available here.
Predrag Đorđević	Assistant Professor at Management Department of Technical Faculty in Bor. Areas of research: Modeling of technological processes for reliable prediction of technological parameters of the process, especially from the aspect of the management of output parameters of these processes, in order to achieve desired outcomes. Application of advanced statistical tools for the modeling of technological processes, with analysis and comparison of the benefits of the application of certain tools in specific situations. These tools include the application of multivariate linear methods (Multilinear regression analysis) and nonlinear methods (neural networks) for the purpose of process modeling, factor analysis. The application of quality tools in order to control the output of production processes and the quality of services in different sectors (Control charts, Quality Function Deployment, Pareto analysis, diagrams cause - effect, the sampling methodology). Very proficient in various software tools such as SPSS, MS Office, Adobe Photoshop, with basic knowledge of web design. Author or Co Author of 7 papers in indexed international journals. Google scholar report is available here.
Darko Kocev	Assistant Professor at Management Department of Technical Faculty in Bor. Google scholar report is available here.
Nenad Milijić	PhD student and assistant at Management Department of Technical Faculty in Bor. Certificated GET-IT trainer. Fluent user of Statistical package SPSS (multivariate statistical techniques: cluster analysis, factor analysis, principal component analysis, discriminant analysis; descriptive statistics, general linear modeling), MS Office (MS Project), Decision Lab. Technical editor of Serbian Journal of Management. Google scholar report is available here.
Aleksandra Fedajev	Ph.D. Student in Economics, Department of Macroeconomics, University of Kragujevac, Faculty of Economics in Kragujevac. Certificated GET-IT trainer. Fluent user if Statistical package DECISION LAB (multi-criteria analysis). Google scholar report is available here.
Danijela Voza	PhD student and assistant at Management Department of Technical Faculty in Bor. Certificated GET-IT trainer. Skills: fluent user of Statistical packages SPSS and STATISTICA (multivariate statistical techniques: cluster analysis, factor analysis, principal component analysis, discriminant analysis; descriptive statistics). Google scholar report is available here.
Tamara Rajić	PhD student and assistant at Management Department of Technical Faculty in Bor. Certified Get- IT trainer. Areas of research: Marketing, Services Marketing, Market research. Skills: sound knowledge of multivariate data analysis techniques, Analysis of Variance (ANOVA), Exploratory Factor analysis (EFA), Correlation Analysis, Multiple Regression, Structural Equation Modelling (SEM) and their application in software packages SPSS and LISREL, experienced in fieldwork, supervision of fieldwork, data analysis and reporting. Google scholar report is available here.
Marija Savić	PhD student and assistant at Management Department of Technical Faculty in Bor. Expert level of linear and nonlinear programming. Modeling of business and technology processes using modern statistical methods and tools: Bayesian probability and statistics, Monte Carlo Simulation, Markov chains and processes, Game theory, Gibbs sampling. Published 2 papers in indexed international journals. Google scholar report is available here.

Ivica Nikolić	PhD student and assistant at Management Department of Technical Faculty in Bor. Skills: Aplicable Knowledge in System Theory, Management of new technology and innovation, Management, Entrepreneurship and Creative thinking. Tools and techniques: SWOT Analysis, Methods of linear and nonlinear statistical analysis, Mind maps, Creative thinking. Knowledge of software: SPSS, MATLAB, MATCAD, MS Excel, MS Access, MS Project. Google scholar report is available here.
Milena Jevtić	PhD student at the Faculty of Technical Sciences University of Pristina, Study program of Electrical and Computer Engineering. Assistant at Management Department of Technical Faculty in Bor. Fluent expertise in Image Processing, and Artifical Intelligence. Wider research areas: Database, Information systems and WEB Design. ICT Tools: Matlab, Coreldraw, Microsoft Visio, Catia, Ruby and COMSOL.
Ivana Radojević	PhD student and assistant at Management Department of Technical Faculty in Bor. Areas of Research: Linear algebra, Indefinite inner product spaces, general inverses. Google scholar report is available here.
Tamara Ognjanović	PhD student and assistant at Management Department of Technical Faculty in Bor. Areas of Research: Information systems, Internet marketing, Environmental protection. Google scholar report is available here.

For concrete projects proposal / project rational – depending on type of project call

E) Project implementation / Award criteria	
E) 1. The project rationale*	
Please describe briefly the reasons why the proposed project is important for (the development of) your organization:	**For educational projects (Erasmus for ALL), TEMPUS and Life Long Learning initiatives:** Proposed project is of great interest for Technical faculty in Bor. The experience that will be developed during this project's realization will further sustain our skills and knowledge in development of contemporary educational process on our departments. This will also be a benefit for our students who will be direct beneficiaries of this project results. **For technology based projects (Horizon 2020, EUREKA):** This project proposal, apart from the analysis of the state of pollution of the area around the emission sources, also aims at activities for prevention of further pollution of the environment from such operations of the fossil fuel power plants, fuel processing plants and industrial plants, producing: copper, steel, cement and bulk chemicals, by predicting the potential excess pollutant emission according to the developed model. Considering that one of the outcomes of the research on this project will be the Registry of polluters in Serbia, which was not previously developed in this region (the data that is available in Serbia, considering the air, water and soil pollution are scarce: http://www.sepa.gov.rs/index.php), the knowledge that will be gained during the research will be a new type of knowledge for our scientific community and our organization. Also, cooperation with partners who are experts in environmental modeling and research, greenhouse gas research, carbon dioxide

	footprint, material flow management and sustainable development, will increase our further potentials and knowledge base.
E) 2. Quality of the partnership:	
Please outline, why your organisation is particularly qualified to participate in the project at hand (e.g. specific competences, specific staff and/or other resources relevant for the project, relevant references, specific experience with the target groups or other relevant institutions):	**For educational projects (Erasmus for ALL), TEMPUS and Life Long Learning initiatives:** management department of Technical faculty in Bor is actively involved in educational activities for past 12 years. During this period of time we have developed completely new curriculum, which was not present in such form in Serbia before. Also, during the time, our curriculum is constantly evolving toward best world practice in the scientific field of Engineering management. Our department is participating in International academic networks, for students and professors exchange. One of the networks, created with contribution of Technical Faculty in Bor is Resita – International Network for Entrepreneurship and Innovation (http://www.resitanet.ro/index.php?id=2). Member Universities of this network are: Germany (University of Applied Science Worms), Slovenia (GEA College, Ljubljana), Bulgaria (RUSE University), Romania (University Eftimie Murgy, Resita), Montenegro (University of Podgorica), Macedonia (American College), Bosnia and Herzegovina (University of Zenica), Albania (University of Tirana) and Serbia (University of Belgrade, Technical faculty in Bor). This network is financially supported by DAAD foundation. As the activities of this Network, Technical faculty in Bor is organizing International summer schools (for students) and International summer academies (for professors). Also, this network provides

Management department of Technical Faculty in Bor is organizing International May Conference on Strategic Management (http://mksm.sjm06.com/), each year, staring form 2005. This is an international conference with more than 200 attendants each year. In the frame of this conference, International Students symposium on strategic management is also organized.

Technical faculty in Bor is publishing two International Scientific Journals: Journal of Mining and Metallurgy, Section B: Metallurgy (Which is indexed on Thompson Reuters List) www.jmmab.com and Serbian Journal of Management (which is indexed by EBSCO Publishing) www.sjm06.com

For technology based projects (Horizon 2020, EUREKA):
Members of EMD have more than 100 of references published in international journals (SCI and SCIe list) and presented at international meetings, which are form the field of research proposed in frame of this project. The complete list of references published by the members of EMD, during last 10 years, is |

	available in the appendix of this document.
Describe the specific circumstances/facts which lead to your organisation's relevant contribution to the success of the project?	**For educational projects (Erasmus for ALL), TEMPUS and Life Long Learning initiatives:** The employees of EMD at technical faculty in Bor, do have large experience in Academic networks building and operation. Also, Technical faculty in Bor is the only accredited partner of the HP LIFE program in Serbia (HP LIFE official site: http://www.lifegl o b a l . o r g / e n / A B O U T- T H E - PROGRAM/Find-a-Center). This program is based on most contemporary approach of integrating the ICT in entrepreneurship. Special interest of this project is in acceleration of youth entrepreneurship in the form of SME and microenterprises development. The program was originally developed as the GET IT project, managed by Micro Enterprise Acceleration Institute - MEA I (Switzerland). During 2012 this project continued as HP LIFE program. Education according to the HP LIFE program is organized in 49 countries around the world. As a participating organization, Technical faculty in Bor, received HP equipment, the T-Tools Guidance course for their trainers and the T-Tools training materials. One professor from Technical faculty in Bor, who is the project manager of HP LIFE Serbia, participated in a GET-IT Master training course and received: Practical, hands-on training in how to use information and communications technology to be more productive; Access to an online learning community with resources and tools to help sustain the trainees business's growth With obtained equipment and skills, members of EMD, developed the GET IT curriculum in Serbian language and integrated it in the 3rd year subjects of EMD: Management informational systems and Entrepreneurship. Also, 12 assistants from EMD on Technical faculty in Bor, obtained training and become certificated GET IT trainers. Subsequently, after the GET IT has become the LIFE program, Technical faculty in Bor continued with the partnership. During the year 2012, Technical faculty in Bor proposed the HP LIFE Serbia to Center for Promotion of Science in Belgrade (http://www.cpn.rs). The Center decided to support this project. Accordingly Technical Faculty in Bor organized training for students in high schools in Bor (the high school for economy and trade and the high school for technical education) and for students on Management department of TF Bor (the new HP LIFE training this way replaced the old GET IT at TF Bor). Obtained knowledge and experience gained on those activities will serve as the bases for relevant contribution to the success of the proposed project.

	For technology based projects (Horizon 2020, EUREKA):
	Representatives of the EMD from Technical faculty in Bor, University of Belgrade have conducted large number of investigations in the research field of air and soil pollution in the vicinity of large industrial facilities. Main object of our previous research work was the SO_2 and PM emission in the vicinity of copper smelter which is operational in the town where the Technical faculty is located (Bor, Serbia). The main target of our research was development of accurate model for prediction of SO_2 concentration, depending on input parameters of copper smelting process and the meteorological parameters. Also, we conducted research on dependence of PM pollution in the air and in the soil deepening on position of the area relative to smelter plant. Besides this, we have experience in analyzing the sources of tropospheric ozone in the urban environment.
	From our previous research, we obtained a database with air pollution indicators (SO2, NO, NOx, VOx, O_3 and PM), together with statistical evaluation of the data. Also, we developed numerical modeling approaches which can be used for processing and analysis of such data.
	During our previous research we further developed our skills in Material flow balancing, Environmental management, Quantitative data analysis, Numerical modeling, Statistical modeling (including linear and nonlinear statistics), Modeling of industrial processes and use of simulation techniques (Optimization methods – Linear Programming, Non-linear Programming, Dynamic Programming), Data mining, Algorithm development and multicriteria models for ranking and selection of optimal solutions (Multicriteria methods: PROMETHEE, AHP, ELECTRE). This will be of use in our further research on proposed project.

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SUGGESTIONS FOR CONSULTANCIES, SEMINARS AND TRAININGS BY EMD STUFF:

Responsible researcher – **Dejan Bogdanović**	
Subject	**Description**
Operations researches	**Short description -** Techniques and methods of operations researches - Linear Programming, Non-linear Programming and Dynamic programming. **Potential users -** Engineers of all specialties who work in industry and services. **Seminar duration–** 16h.
Portfolio project management	**Short description -** Program Management, Portfolio Characteristics Definitions. Methods and Techniques of Portfolio Project. Multi-Project Company. **Potential users -** Engineers of all specialties who work in industry and services. **Seminar duration–** 16h.
Responsible researcher – **Ivica Nikolić**	
Subject	**Description**
Training for the statistical analysis of data	**Short description -** The aim of the course is to provide a review of basic and specific knowledge about the possibilities of using a computer programs to process the quantitative data that allows mastery of the knowledge, presentation and interpretation of research results. Classes are held in the form of lectures with practical exercises on the computer. The exam is taken in writing. Syllabus The lecture on the course discusses the following topics: - Preparation and organization of data entry - Transforming the values of variables - Choosing the appropriate statistical test and interpretation of results - Creation and graphic interpretation of results - Calculation and tabulation: • descriptive indicators • correlation coefficients • parametric statistical tests • non-parametric statistical tests **Potential users -** small and medium sized enterprises

	Seminar duration– 10h.
Techniques of quick learning and reading	**Short description -** It is a method by which the accelerated reading, increases concentration, attention and recall. Training consists of 10 hours during which the coach demonstrates the technique, the participants, trains and test its performance. Speed reading techniques are learned through training to increase the speed of receiving and decoding text, training concentration and learning organization. **Potential users -** students and pupils **Seminar duration–** 10h.

Responsible researcher – **Danijela Voza**

Subject	**Description**
Effective Public Speaking and Presentation Skills	**Short description -** Strategy and tips how to prepare, write and deliver successful presentation; How to communicate effectively and transfer the message that public listen, understand and act. **Potential users -** managers, university students **Seminar duration–** 6h.
Communication Skills	**Short description -** Improving interpersonal skills; Promoting face–to-face conversation and professionally written e-mail exchange; **Potential users –** university students, public servants, managers **Seminar duration–** 6h.
Planning Careers	**Short description -** Preparing students and graduates to explore opportunities and own preferences, as well as to plan career. **Potential users -** high school students **Seminar duration–** 4h.

Responsible researcher – **Dragan Manasijević**

Subject	**Description**
Statistical analysis of data using	**Short description -**Fundamentals of statistical data analysis

SPSS program	using SPSS software
	Potential users – students, entrepreneurs, public officers
	Seminar duration– 20 hours.
Quantitative methods in management using QM for Windows	**Short description -** Application of quantitative methods in management using QM for Windows software
	Potential users -– students, entrepreneurs, management structures in public and private companies
	Seminar duration– 20 hours.

Responsible researcher – **Nenad Milijić**

Subject	Description
Application of MS Project in operational planning	**Short description -** Displaying of all activities on the project and progress monitoring in real time. Management of all types of resources. Using of different types of reports.
	Potential users - managers, university students
	Seminar duration– 6h.
The impact of human resource potential on safety climate	**Short description -** Using the potential of human resources according to demographic factors. Analysis of safety factors and safety issues and connection with the appropriate subgroups of employees in order to achieve a higher level of safety climate.
	Potential users - different levels of managers
	Seminar duration– 6h.

Responsible researcher – **Aleksandra Fedajev**

Subject	Description
Accounting	**Short description –** Book keeping of business transactions in the enterprise.
	Potential users - students, unemployed people, entrepreneurs.
	Seminar duration– 12 h.
Financial analysis of enterprises	**Short description -** Ratio analysis of business operations.
	Potential users - students, managers, unemployed people, entrepreneurs.

	Seminar duration– 10 h.
Macroeconomic analysis	**Short description -** Macroeconomic data collection and comparative analysis of macroeconomic stability in chosen economies. **Potential users -** students, entrepreneurs. **Seminar duration–** 10 h.
Regional development analysis	**Short description -** Measuring and comparison of the development in different regions in the country. **Potential users -** public servants. **Seminar duration –** 6 h.
Improvement of public administration	**Short description -** Pointing out the possibilities of administrative procedures improvement in the public service. **Potential users -** public servants. **Seminar duration–** 6 h.

Responsible researcher – **Isidora Milošević**	

Subject	Description
Getting to know your own business to exploit the opportunities	**Short description -** The aim of the seminar is the training and education of staff for the professional and collective SWOT analysis to staff on the most appropriate way perceive the market in which they operate, as well as the climate within the company. The seminar would be based on a detailed analysis of internal and external factors that will enable the determination of the optimal strategy for achieving company objectives in terms of decision-making in the presence of uncertainty in a dynamic environment. **Potential users -** Entrepreneurs, SMEs, NGO **Seminar duration –** 10-15h

Responsible researcher – **Darko Brodić**	

Subject	Description
Internet and Intranet in the Small Companies	**Short description -** Introduction in e-business activities on Internet and Intranet for the Small Companies, Internet and Intranet, B2B, B2C, e-banking **Potential users -** Engineers of all specialties who work in industry and services.

	Seminar duration: 20h
Responsible researcher – **Tamara Rajić**	
Subject	**Description**
How to attract, keep and improve customer relationships	**Short description -** The aim of the seminar is to instill knowledge into participants of the importance of customer satisfaction and loyalty in contemporary competitive markets and necessary prerequisites for attracting and keeping customers. Participants would gain knowledge of market research techniques, organization of market research, data analysis, reporting and strategies for building loyal base of valuable customers. **Potential users -** Entrepreneurs, SMEs, NGO. **Seminar duration -** 10h
Responsible researcher – **Ivana Đolović**	
Subject	**Description**
Math Playground	**Short description -** The aim of the project is promotion and popularization of mathematics. This can be achieved by solving many problems which surround us applying mathematical tools, more or less easily, but interesting, for sure. **Potential users -** all interested (pupils – primary school from 5. grade, secondary school, parents, students) **Seminar duration -** 10h
Subject	**Description**
How to Write a Scientific Papar and Use of LaTex	**Short description -**How to write a paper in scientific journal style and format (meaning of scientific style, SCI list, use of LaTex) **Potential users -** students, gifted pupils (secondary school) and young researchers **Seminar duration -** 10 h
Responsible researcher – **Ivan Jovanović**	
Subject	**Description**
Development of the concept of a business plan as a baseline	**Short description -** Every business venture should first carefully designed then it is possible to objectively plan, if we are its efficient and effective implementation. Therefore, the

document for starting a new entrepreneurial venture	main aim of the seminar is the education and training of staff to work independently when developing the concept of a business plan. **Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies, business people, entrepreneurs (existing and future). **Seminar duration -** 6 h
Creating a business plan as a binding document for starting a new entrepreneurial venture	**Short description -** The aim of the seminar is to educate and training of staff to independently prepare a business plan. Definition, meaning, purpose, basic elements, and implementation of the business plan. Market analysis, production and sales plan, human resources plan, marketing plan, plan financially, efficiency rating business. **Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies, business people, entrepreneurs (existing and future). **Training duration -** 24 h
The application of techniques Gantt-chart for planning, monitoring and implementation of projects	**Short description -** The significance, design and implementation Gantt-chart as a basic technique for scheduling projects. **Potential users-** students (graduate and unfinished), engineers of all professions, managers in companies. **Training duration -** 6h.
The application of network planning technique for optimizing resources in projects	**Short description -** Analysis of the structure, the analysis time, resource analysis, cost analysis, CPM, PERT, PERT-COST, PDM . **Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies. **Training duration -** 20 h.
Using the software program Microsoft Project for planning, monitoring and implementation of modern projects	**Short description -** The aim of the seminar is to, through practical work on the computer, perform education and training of of staff for the independent application of software tools MS Project. **Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies. **Training duration -** 20 h
Creating project plans as a binding document for the project implementation	**Short description -** The aim of the seminar is to educate and training of staff to independently prepare and implement the Project Plan, the basic document when preparing of the project for implementation. **Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies. **Training duration -** 16 h

	Short description - The aim of the seminar is to educate and training of staff to independently prepare and implement Histogram tool, which is used in the distribution of homogeneous and non-homogeneous workforce on projects.
Histogram - a tool that is used for resource allocation and resource optimization in projects	**Potential users -** students (graduate and unfinished), engineers of all professions, managers in companies.
	Training duration - 6 h
Brainstorming - a technique for solving problems	**Short description -** Brainstorming is a group or individual creativity technique by which efforts are made to find a conclusion for a specific problem by gathering a list of ideas spontaneously contributed by its member (participants in brainstorming). The aim of the seminar is to educate and training of participants in mastering this technique.
	Potential users - students (graduate and unfinished), engineers of all professions, managers in companies.
	Training duration - 8 h
Using a SWOT analysis for the identification of strategic choices	**Short description -** SWOT analysis is a structured planning method used to evaluate the Strengths, Weaknesses, Opportunities, and Threats involved in a project or in a business venture. The aim of the seminar is to educate and training of participants in mastering this method.
	Potential users - students (graduate and unfinished), engineers of all professions, managers in companies.
	Training duration - 8 h

Responsible researcher – **Milica Arsić**	
Subject	**Description**
How to write business plan?	**Short description -** Understanding the need of writing a business plan before starting any business activity. Development of business ideas through the basic elements of a business plan.
	Potential users - entrepreneurs, unemployed people.
	Training duration: 10 h
Pro-active job search	**Short description -** Introductions to strategies how to utilize your time wisely in job search. Providing assistance in writing an effective CV and cover letter. Answering the questiones: How to prepare for interview and how to act during the interview?
	Potential users - students, unemployed people.
	Training duration - 6 h

Responsible researcher – Predrag Đorđević

Subject	Description
The application of quality tools to increase the efficiency of small and medium enterprises	**Short description -** This training workshop provides an opportunity for its participants to get familiar with effective problem solving tools in order to find the causes of the problems, improve product quality, productivity and process management. The training program contains discussion on all of the seven basic tools of Quality Control, such as Pareto Diagram, Scatter Diagram and Correlation Analysis, Ishikawa Diagram, Control Charts, etc. with illustrative examples of real industrial application of these tools. **Potential users -** entrepreneurs, managers of SMEs, graduate students. **Training duration -** 6h

Responsible researcher – **Milovan Vuković**

Subject	Description
Doing Social Research	**Potential users -** managers, public services, students, NGOs **Training duration -** 6-hour course
The Practice of Public Relations in Public Services	Potential users: students, public sector, managers Training duration: 6-hour course
Ethical Leadership	**Potential users -** managers, employees in public sector **Training duration -** 4-hour course

Responsible researcher – **Snežana Urošević**

Subject	Description
Seminar for employees and managers to improve their managerial skills: Successful recruitment, interviewing skills and techniques and testing Motivation of employees	**Short description -** By attending this session, participants will gain the skills to create descriptions and advertisements for the position, adopt the techniques of selection of candidates, get concrete tools to test the candidate answers and to the evaluation of candidates. This training will help managers create a more dynamic, loyal and productive team. The training is designed specifically for managers to recognize what employees want, and training participants will learn how to motivate employees **Potential users -** Managers and employees **Training duration -** 2x6-hour course

Responsible researcher – **Đorđe Nikolić**

Subject	Description

How to make right decisions	**Short description -** The aim of this training course is to introduce decision making process and also to presents examples of the decision-making methods in action and recommends sources of additional information on decision-making methods. Furthermore, during this seminar participants will learn how to build different models which will assist them in making decisions that solve business problems. The modeling techniques that will be studied throughout this seminar, are: • Module 1: Linear Programming optimization technics (Modeling and Solving LP Problems in a MS Excel spreadsheet), • Module 2: Regression Analysis and Forecasting techniques (Time Series) • Module 3: Decision Analysis (Decision making under risk and Multi-criteria decision making, Group decision making) **Potential users -** Persons who are involved in different decision-making processes. (Entrepreneurs, Managers in SMEs, Public sector employees) **Training duration -** at least 12h for each course module.
Responsible researcher – **Ivan Mihajlović**	
Quantitative techniques for manufacturing amangement and business process management	**Short description –** quantitative elements of production management and management of a business process. The course includes five modules. The first module is dealing with definition of production program of a company. Second module is about different types of production setups. The third module is describing the organization of the production process immediately before its starting phase. Fourth module is scheduling and time management and fifth module is quality control of the products. **Potential users -** Entrepreneurs, Managers in SMEs, Public companies employees and managers **Training duration –** 10 hours
Guidence Course for the HP Microenterprise Development Program (GET – IT) HP LIFE	**Short description –** HP LIFE program is continuance of a "Graduate Entrepreneurship Training through IT" (GET-IT), which is helping young un- or underemployed people and graduates –to acquire the business and IT skills to enter professional life, or to start their own businesses. (HP LIFE official site: http://www.lifegl o b a l . o r g / e n / A B O U T-T H E - PROGRAM/Find-a-Center). HP LIFE training consists of interactive courses that deal with practical IT solutions for daily business challenges. The core element is a curriculum called Technology Tools (T-Tools) that bridges the divide between pure business skills courses and technical skills courses. T-Tools fills the gap between business and standard IT courses. The modules explore how different IT solutions can address common business challenges in the areas of Management and Operations, Finances, Communication, and Marketing. Students are also in a better position to evaluate their skills and to identify their own needs for further training and development.

	Potential users – students, high school students, young un- or underemployed people and graduates. **Training duration** – 16 hours